

current general market activity

ytd performance, at 12/31

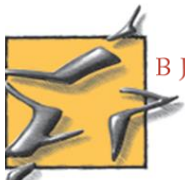
with and without luxury properties

2014 including Luxury Properties (over \$7.5M)

	Sales	1 Yr Chg	\$ Volume	1 Yr Chg	Inventory	1 Yr Chg	\$/SF	1 Yr Chg	Sold Price	1 Yr Chg	Discount	1 Yr Chg
TOTAL VALLEY (incl. rural)	560	9%	\$1,376,319,628	34%	630	-10%	\$842	10%	\$2,457,714	23%	7.1%	-1.1
Aspen	279	19%	\$1,061,599,506	48%	272	-40%	\$1,170	13%	\$3,805,016	24%	7.6%	-1.5
Condominiums/Townhomes	134	10%	\$270,616,326	42%	109	-34%	\$1,179	19%	\$2,019,525	29%	6.1%	-1.2
Single Family Homes	125	33%	\$737,768,590	54%	131	-40%	\$1,160	7%	\$5,902,149	16%	7.8%	-3.0
Land	20	11%	\$53,214,590	15%	32	-54%	N/A		\$2,660,730	4%	16.4%	3.6
Snowmass Village	144	-9%	\$202,158,718	-3%	237	-6%	\$638	-4%	\$1,403,880	7%	8.4%	0.3
Condominiums/Townhomes	90	-26%	\$76,544,718	-11%	160	-1%	\$623	-5%	\$850,497	21%	7.5%	0.6
Single Family Homes	36	29%	\$95,513,000	-15%	64	-6%	\$673	-1%	\$2,653,139	-34%	8.9%	-1.1
Land	18	125%	\$30,101,000	219%	13	-43%	N/A		\$1,672,278	42%	11.6%	-0.4
Basalt	116	25%	\$78,189,405	49%	121	23%	\$337	20%	\$674,047	19%	4.6%	-1.1
Condominiums/Townhomes	53	36%	\$24,126,115	67%	44	83%	\$307	19%	\$455,210	23%	2.5%	-1.1
Single Family Homes	51	19%	\$43,071,000	21%	53	4%	\$306	1%	\$844,529	2%	5.9%	-0.1
Land	12	9%	\$10,992,290	327%	24	4%	N/A		\$916,024	291%	7.4%	-4.9

2014 excluding Luxury Properties

	Sales	1 Yr Chg	\$ Volume	1 Yr Chg	Inventory	1 Yr Chg	\$/SF	1 Yr Chg	Sold Price	1 Yr Chg	Discount	1 Yr Chg
TOTAL VALLEY (incl. rural)	522	13%	\$917,601,742	35%	530	-13%	\$783	10%	\$1,757,858	22%	7.0%	-1.1
Aspen	243	13%	\$620,281,620	28%	203	-34%	\$1,103	12%	\$2,552,599	14%	7.4%	-1.4
Condominiums/Townhomes	131	10%	\$227,316,326	36%	102	-33%	\$1,156	21%	\$1,735,239	24%	6.0%	-1.5
Single Family Homes	92	18%	\$339,750,704	26%	75	-31%	\$1,028	1%	\$3,692,942	7%	7.5%	-2.5
Land	20	11%	\$53,214,590	15%	26	-45%	N/A		\$2,660,730	4%	16.4%	3.6
Snowmass Village	142	-8%	\$184,758,718	26%	213	1%	\$625	-50%	\$1,301,118	-67%	8.3%	0.3
Condominiums/Townhomes	90	-26%	\$76,544,718	-11%	159	6%	\$623	-5%	\$850,497	21%	7.5%	0.6
Single Family Homes	34	36%	\$78,113,000	54%	43	-2%	\$627	7%	\$2,297,441	13%	8.7%	-1.4
Land	18	125%	\$30,101,000	219%	11	-31%	N/A		\$1,672,278	42%	11.6%	-0.4
Basalt	116	25%	\$78,189,405	49%	114	27%	\$337	20%	\$674,047	19%	4.6%	-1.1
Condominiums/Townhomes	53	36%	\$24,126,115	67%	44	76%	\$307	19%	\$455,210	23%	2.5%	-1.1
Single Family Homes	51	19%	\$43,071,000	21%	47	9%	\$306	1%	\$844,529	2%	5.9%	-0.1
Land	12	9%	\$10,992,290	327%	23	5%	N/A		\$916,024	291%	7.4%	-4.9



BJ ADAMS AND COMPANY
Real Estate on Higher Ground

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